

**A Santa Cruz County Farmer Workshop:**

# *Access to Land, Access to Capital* and a **Mixer and Reception**

**Hosted by California FarmLink**

**Monday March 8th, 2010**  
**Workshop 1:00- 5:00pm**  
**\$20; scholarships available**  
**Mixer 5:00 to 7:00pm (free)**  
**Corralitos Padres Community Center**  
**33 Browns Valley Rd, Watsonville, CA 95076**



**Access to Capital (1:00 to 3:05)**

- ~ Farm loans, building equity, USDA cost-share conservation programs
- ~ New marketing strategies, local farmers' market update
- ~ Hot tips for filing farm income tax

**Access to Land (3:15 to 5:15)**

- ~ Innovative land tenure options – best practices for ag leases, land purchase strategies, and use of easements
- ~ Farm business structures- LLCs, S-Corps, Partnerships
- ~ Review of local agricultural land for lease and sale

**Reception (5:15 to 7:15)**

This is a great chance to network with other farmers and land owners in the area. Tasty hors d'oeuvres & refreshments will be served. Land owners & farmers will have a chance to describe land needs and available leases, partnership opportunities, or land for sale.

We strongly encourage your RSVP by March 2<sup>nd</sup>. For more information or to RSVP please contact Reggie Knox or Eric Winders: (831) 425-0303 or [reggie@californiafarmlink.org](mailto:reggie@californiafarmlink.org)

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